Vastned Retail Belgium

Belgium/ Real Estate

Post results note



Investment Research 11 February 2015

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	VASTB.B	R/VASTB BB
nth		2,063
(m)		119.17
` ,		58.80
		52.40
		0.7%
		-0.3%
		9.4%
m)		292
		5
		30%
12/14	12/15e	12/16e
22	20	20
18	17	17
		84.4%
•	•	1
. ,	. ,	(4) 13
		13.33
		2.63
		2.63
47.84	47.82	48.04
		48.62
21.2%	20.2%	19.7%
4.3%	4.4%	4.6%
4.7%	4.4%	4.6%
21.8	24.7	24.1
23.6	22.5	21.9
4.4	4.7	4.5
106	124	127
	12/14 22 18 83.2% 8 (5) 12 12.50 2.46 2.72 47.84 48.71 21.2% 4.3% 4.7% 21.8 23.6 4.4	Mm) 12/14 12/15e 22 20 18 17 83.2% 84.1% 8 1 (5) (4) 12 13 12.50 12.98 2.46 2.56 2.72 2.56 47.84 47.82 48.71 48.40 21.2% 20.2% 4.3% 4.4% 4.7% 4.4% 21.8 24.7 23.6 22.5 4.4 4.7

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Shareholders: Vastned Retail 66%; Capfi Delen Investment Management 4%;

Higher quality portfolio comes at the expense of earnings

The facts: Vastned Retail Belgium (VASTB) reported a FY14 net current profit of EUR 13.8m and will pay a gross dividend of EUR 2.72 per share. Management is cautious and is guiding for a materially lower FY15E operating distributable profit. We downgrade from Hold to Reduce and lower our TP from EUR 57 to EUR 50.

Our analysis: The FY14 net current profit grew by 2.1% YoY but remained virtually flat in 4Q14. FY14 net rental income grew by 1.2%. During the year, VASTB renewed 27 leases representing 16% of GRI with an average LfL growth of 5%. Management believes that rent increases in FY15E are still possible on top-locations.

The fair value of the portfolio stood at EUR 356.5m (vs EUR 361.7m at the end of 2013) with a total lettable space of 111,594sqm. During 2014, Vastned Retail Belgium divested 19 non-core assets for EUR 42.9m and acquired an inner-city shop in Ghent for EUR 26.7m. The most important tenant (H&M) now represents c. 17% of the GRI.

The occupancy rate of the total portfolio stood at 97.9% (or 98.5% when excluding assets that are being renovated) vs 95.4% at the end of 2013.

The EPRA NAV rose by 3.5% YoY from EUR 47.08 per share at year-end 2013 to EUR 48.71 per share at the end of 2014. The debt ratio stood at 31.4%.

Management expects the FY15E operating distributable profit to be materially lower than in FY14. This results from the divestment of 19 high-yielding peripheral assets and inner-city shops on secondary locations. This may be partially offset by the reinvestment in prime inner-city locations where yields are however below 4%. With a 100% pay-out, the FY15E gross dividend should decline by the same magnitude.

Our DCF-valuation, which integrates the lower earnings guidance, now stands at EUR 50.1 per share.

Key figures (in EUR k)	4Q13	4Q14	$\%$ Δ yoy	FY13	FY14	% ∆ yoy
Net rental result	5,473	5,591	2.2%	21,671	21,930	1.2%
Operating property result	4,655	4,689	0.7%	18,443	18,282	-0.9%
Financial result (excl. IAS 39)	-1,148	-965	-15.9%	-4,891	-4,191	-14.3%
Other income & charges	-9	-234	2500.0%	-33	-290	778.8%
Net current profit	3,498	3,490	-0.2%	13,519	13,801	2.1%
Result on the portfolio	-1,285	10,022	-879.9%	-2,911	7,927	-372.3%
IAS 39	25	79	216.0%	1,586	-1,240	-178.2%
Net profit	2,238	13,591	507.3%	12,194	20,488	68.0%
No. of shares (k)	5,078,525	5,078,525	0.0%	5,078,525	5,078,525	0.0%
Net current profit per share (EUR)	0.68	0.66	-3.1%	2.63	2.46	-6.5%
EPRA NAVps excl. IAS39 (EUR)				47.08	48.71	3.5%
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Source: Vastned Retail Belgium, Bank Degroof (ESN) research

Conclusion & Action: Inner-city shops now represent 68% of the portfolio and are of higher quality than the divested assets but also offer lower yields. We are downgrading VASTB from Hold to Reduce and are lowering our TP from EUR 57 towards EUR 50.

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For company description please see summary table footnote

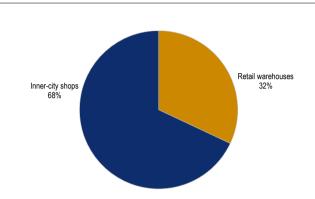
For important disclosure information, please refer to the disclaimer page of this report

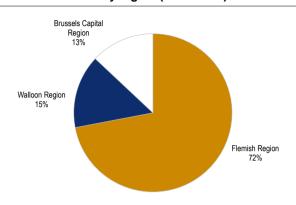


Key metrics

Porfolio breakdown by sector (31/12/2014)

Portfolio breakdown by region (31/12/2014)





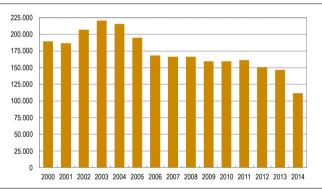
Source: Vastned Retail Belgium

Source: Vastned Retail Belgium

Portfolio fair value (EUR million)

450 400 350 300 285 281 300 285 281 300 200 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014

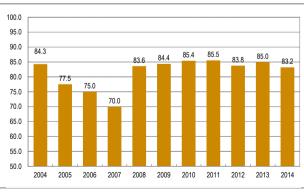
Leasable space (sqm)



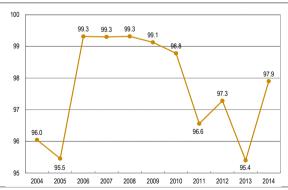
Source: Company data, Bank Degroof (ESN) research

.Sources: Company data, Bank Degroof (ESN) research

Operating margin of Vastned Retail Belgium (%)*



Occupancy rate of Vastned Retail Belgium (%)

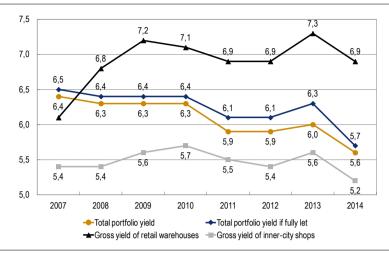


Source: VASTB - * Operating result before portfolio result / property result

.Sources: Company data, Bank Degroof (ESN) research



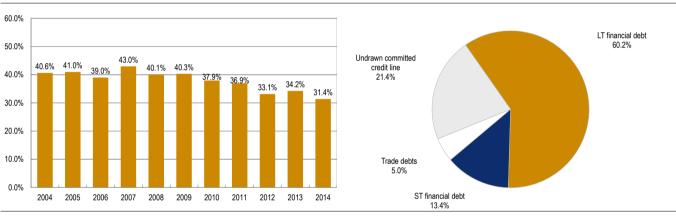
Gross portfolio yields (in %)



Source: Vastned Retail Belgium

Debt ratio of Vastned Retail Belgium

Funding structure (31/12/14)



Sources: Company data, Bank Degroof (ESN) Research.

VASTNED RETAIL BELGIUM - DCF

DCF VALUATION (EUR million)	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Net Sales % change	22,1 4,1%	21,7 -2,0%	21,9 1,2%	19,9 -9,5%	20,5 3,1%	21,0 2,4%	21,5 2,5%	22,1 3,0%	22,8 3,0%	23,6 3,3%	24,3 3,3%	25,1 3,3%	25,9 3,3%	26,8 3,3%
· ·		•			•		•	•						
EBITDA % margin	18,5 83,8%	18,4 85,1%	18,3 83,4%	16,7 84,3%	17,3 84,5%	17,8 84,7%	18,2 84,8%	18,8 84,8%	19,4 84,9%	20,0 84,9%	20,7 85,0%	21,3 85,0%	22,1 85.1%	22,8 85,1%
% change	2,0%	-0,5%	-0,9%	-8,4%	3,4%	2,6%	2,6%	3,1%	3,1%	3,3%	3,3%	3,3%	3,3%	3,3%
Depreciation & other provisions	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
% sales	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%
ЕВІТА	18,5	18,4	18,3	16,7	17,3	17,8	18,2	18,8	19,4	20,0	20,7	21,3	22,1	22,8
% margin	83,8%	85,1%	83,4%	84,3%	84,5%	84,7%	84,8%	84,8%	84,9%	84,9%	85,0%	85,0%	85,1%	85,1%
% change	2,0%	-0,5%	-0,9%	-8,4%	3,4%	2,6%	2,6%	3,1%	3,1%	3,3%	3,3%	3,3%	3,3%	3,3%
Taxes Normative tax rate	0,0	0,0	-0,3	-0,2	-0,1	-0,1	-0,1	-0,1	-0,1	-0,1	-0,1	-0,1	-0,1	-0,1
NOPLAT	18,5	18,4	18,3	16,7	17,3	17,8	18,2	18,8	19,4	20,0	20,7	21,3	22,1	22,8
Depreciation & other provisions	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
% sales	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%
Gross Operating Cash Flow	18,5	18,4	18,3	16,7	17,3	17,8	18,2	18,8	19,4	20,0	20,7	21,3	22,1	22,8
Capex	8,1	-3,6	12,6	-10,5	-3,0	-0,5	-0,6	-0,6	-0,6	-0,6	-0,6	-0,7	-0,7	-2,7
% sales	-36,7%	16,5%	-57,5%	53,0%	14,8%	2,6%	2,6%	2,6%	2,6%	2,6%	2,6%	2,6%	2,6%	10,2%
Change in Net Working Capital (-=increase;+=decreas	0,7	-0,4	4,7	-5,5	0,1	0,1	0,1	0,1	0,1	0,1	0,1	0,1	0,1	0,1
Cash Flow to be discounted	27,3	14,5	35,6	0,7	14,3	17,3	17,7	18,3	18,8	19,5	20,1	20,8	21,5	20,2
DCF EVALUATION (EUR million)	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
WACC	5,47%	5,47%	5,47%	5,47%	5,47%	5,47%	5,47%	5,47%	5,47%	5,47%	5,47%	5,47%	5,47%	5,47%
Discount Rate factor	0,0	0,0	0,0	1,0	0,9	0,9	0,8	0,8	0,7	0,7	0,7	0,6	0,6	0,6
Discounted Cash Flow	0,0	0,0	0,0	0,7	13,0	14,8	14,4	14,1	13,8	13,5	13,2	12,9	12,7	11,3
Capital employed	0,0	0,0	0,0	0,7	13,6	28,4	42,8	56,9	70,7	84,2	97,4	110,3	123,0	134,3
WACC & DCF ANALYSIS														
Cost of Equity (Ke or COE)	7,28%			Cı	ımulated DCI	F		134,3		- N	Net Financial	Debt		-113,3
Cost of Debt (gross)	3,25%										∕linorities (esti	mated value)		0,0
Debt tax rate	0,00%				rpetual Growt			0,0% 22.8			Associates	fundina		0,0
Cost of Debt net (Kd or COD) Target gearing (or % Kd)	3,25% 45,00%				rmalised Anni rminal Value (22,8 416,7			Pension under Other	unding		0,0
% Ke	55,00%				sc. Rate of Te			0,6		- (Juidi			0,0
	,				scounted Te			233,3		Ec	quity Market \	/alue (EUR m)	254,2
Normative Tax Rate	0,00%			_	etala and an ori			0.0		Nu	umber of share	es (m)		5,1
				Pe	ripheral asset	S		0,0						
	5.47%													



Vastned Ref	tail Belgium:	Summary	/ tables
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PROFIT & LOSS (EURm)						
, ,	12/2011	12/2012	12/2013	12/2014	12/2015e	12/2016e
Gross Rental Income	21.2	22.1	21.7	21.9	19.9	20.5
Other Operating Income	0.0	0.0	0.0	0.0	0.0	0.0
Operating Costs	-2.1	-2.6	-2.3	-2.5	-2.2	-2.2
Net Rental Income	19.2	19.5	19.4	19.5	17.7	18.3
General Expenses	-1.1	-1.0	-1.1	-1.2	-1.0	-1.1
Net Other Income/(Costs) EBITDA	0.1 18.2	0.1 18.5	0.1 18.4	0.0 18.3	0.0 16.7	0.0 17.3
Portfolio Result	23.5	7.4	-2.9	7.9	0.8	0.8
o/w Revaluation of Fair Value of Investment Properties	22.0	6.4	-3.0	11.1	0.8	0.8
o/w Gain/Losses on Disposal of Investment Properties	1.5	1.0	0.1	-3.2	0.0	0.0
Net Operating Profit before Finance Cost	41.7	26.0	15.5	26.2	17.5	18.1
Net Financial Result	-5.4	-7.3	-3.3	-5.4	-3.5	-3.8
o/w Share of the profit of associates & dividend income	0.0	0.0	0.0	0.0	0.0	0.0
o/w Revaluation of Financial Instruments	-0.1	-2.1	1.6	-1.2	0.0	0.0
o/w Net Financial Costs	-5.3	-5.2	-4.9	-4.2	-3.5	-3.8
EBT	36.3	18.7	12.2	20.8	13.9	14.2
Tax	0.0	0.0	0.0	-0.3	-0.2	-0.1
o/w Deferred Taxes	0.0	0.0	0.0	0.0	0.0	0.0
o/w Real Taxes	0.0	0.0	0.0	-0.3	-0.2	-0.1
Tax rate	0.1%	0.2%	0.3%	1.4%	1.5%	1.0%
Net Result (reported)	36.3	18.7	12.2	20.5	13.7	14.1
o/w Minorities	0.0	0.0	0.0	0.0	0.0	0.0
o/w Group Share	36.3	18.7	12.2	20.5	13.7	14.1
Earnings adj.	12.8	13.4	13.4	12.5	13.0	13.3
Funds From Operations	12.8	13.4	13.4	12.5	13.0	13.3
CASH FLOW (EURm)	12/2011	12/2012	12/2013	12/2014	12/2015e	12/2016e
Cash Flow from Operations after change in NWC	17.4	19.4	18.0	21.7	11.0	17.2
Interest Costs	-5.3	-5.2	-4.9	-4.2	-3.5	-3.8
Capex	-10.5	8.1	-3.6	12.6	-10.5	-3.0
Free Cash Flow	1.6	22.3	9.5	30.1	-3.1	10.4
Dividends	-12.7	-12.8	-13.3	-13.5	-13.8	-13.0
Other (incl. Capital Increase + change in cons. & share buy	0.6	5.2	0.2	-2.2	-1.5	0.0
Change in Net Debt	-10.4	14.7	-3.6	14.4	-18.4	-2.6
NOPLAT	18.2	18.5	18.4	18.0	16.5	17.1
BALANCE SHEET & OTHER ITEMS (EURm)	12/2011	12/2012	12/2013	12/2014	12/2015e	12/2016e
Investment Properties	362.2	359.2	361.7	356.5	367.8	371.6
Development Properties				000.0	007.0	37 1.0
	0.0	0.0	0.0	0.0	0.0	0.0
Deferred Tax Assets	0.0 0.0					
Deferred Tax Assets Other Non Current Assets		0.0	0.0	0.0	0.0	0.0
	0.0 0.2 0.4	0.0 0.0 0.6 0.2	0.0 0.0	0.0 0.0	0.0 0.0	0.0 0.0
Other Non Current Assets	0.0 0.2 0.4 1.5	0.0 0.0 0.6 0.2 2.9	0.0 0.0 0.6 1.9 0.9	0.0 0.0 0.5 0.3 5.1	0.0 0.0 0.5 2.0 5.1	0.0 0.0 0.5 3.4 5.1
Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets	0.0 0.2 0.4 1.5 364.3	0.0 0.0 0.6 0.2 2.9 362.9	0.0 0.0 0.6 1.9 0.9 365.0	0.0 0.0 0.5 0.3 5.1 362.4	0.0 0.0 0.5 2.0 5.1 375.4	0.0 0.0 0.5 3.4 5.1 380.6
Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity	0.0 0.2 0.4 1.5 364.3 228.7	0.0 0.0 0.6 0.2 2.9 362.9 235.1	0.0 0.0 0.6 1.9 0.9 365.0 235.5	0.0 0.0 0.5 0.3 5.1 362.4 242.8	0.0 0.0 0.5 2.0 5.1 375.4 242.7	0.0 0.0 0.5 3.4 5.1 380.6 243.8
Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity	0.0 0.2 0.4 1.5 364.3 228.7 0.0	0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0	0.0 0.0 0.6 1.9 0.9 365.0 235.5 0.0	0.0 0.0 0.5 0.3 5.1 362.4 242.8 0.2	0.0 0.0 0.5 2.0 5.1 375.4 242.7 0.2	0.0 0.0 0.5 3.4 5.1 380.6 243.8 0.2
Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity Non Current Financial Debt	0.0 0.2 0.4 1.5 364.3 228.7 0.0 94.2	0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0 89.5	0.0 0.0 0.6 1.9 0.9 365.0 235.5 0.0 113.7	0.0 0.0 0.5 0.3 5.1 362.4 242.8 0.2 86.9	0.0 0.0 0.5 2.0 5.1 375.4 242.7 0.2 101.9	0.0 0.0 0.5 3.4 5.1 380.6 243.8 0.2 104.9
Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity Non Current Financial Debt Deferred Tax Liabilities	0.0 0.2 0.4 1.5 364.3 228.7 0.0 94.2 0.0	0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0 89.5	0.0 0.0 0.6 1.9 0.9 365.0 235.5 0.0 113.7	0.0 0.0 0.5 0.3 5.1 362.4 242.8 0.2 86.9 0.0	0.0 0.0 0.5 2.0 5.1 375.4 242.7 0.2 101.9 0.0	0.0 0.0 0.5 3.4 5.1 380.6 243.8 0.2 104.9 0.0
Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity Non Current Financial Debt Deferred Tax Liabilities Other Non Current Liabilities	0.0 0.2 0.4 1.5 364.3 228.7 0.0 94.2 0.0 0.1	0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0 89.5 0.0 5.1	0.0 0.0 0.6 1.9 0.9 365.0 235.5 0.0 113.7 0.0 3.2	0.0 0.0 0.5 0.3 5.1 362.4 242.8 0.2 86.9 0.0 4.7	0.0 0.0 0.5 2.0 5.1 375.4 242.7 0.2 101.9 0.0 3.3	0.0 0.0 0.5 3.4 5.1 380.6 243.8 0.2 104.9 0.0 3.3
Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity Non Current Financial Debt Deferred Tax Liabilities Other Non Current Liabilities Current Financial Debt	0.0 0.2 0.4 1.5 364.3 228.7 0.0 94.2 0.0 0.1 37.6	0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0 89.5 0.0 5.1 27.4	0.0 0.0 0.6 1.9 0.9 365.0 235.5 0.0 113.7 0.0 3.2 8.4	0.0 0.0 0.5 0.3 5.1 362.4 242.8 0.2 86.9 0.0 4.7 19.3	0.0 0.0 0.5 2.0 5.1 375.4 242.7 0.2 101.9 0.0 3.3 24.3	0.0 0.0 0.5 3.4 5.1 380.6 243.8 0.2 104.9 0.0 3.3 25.3
Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity Non Current Financial Debt Deferred Tax Liabilities Other Non Current Liabilities Current Financial Debt Other Current Liabilities	0.0 0.2 0.4 1.5 364.3 228.7 0.0 94.2 0.0 0.1 37.6 3.7	0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0 89.5 0.0 5.1 27.4 5.8	0.0 0.0 0.6 1.9 0.9 365.0 235.5 0.0 113.7 0.0 3.2 8.4 4.2	0.0 0.0 0.5 0.3 5.1 362.4 242.8 0.2 86.9 0.0 4.7 19.3 8.6	0.0 0.0 0.5 2.0 5.1 375.4 242.7 0.2 101.9 0.0 3.3 24.3 3.1	0.0 0.0 0.5 3.4 5.1 380.6 243.8 0.2 104.9 0.0 3.3 25.3 3.2
Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity Non Current Financial Debt Deferred Tax Liabilities Other Non Current Liabilities Current Financial Debt	0.0 0.2 0.4 1.5 364.3 228.7 0.0 94.2 0.0 0.1 37.6	0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0 89.5 0.0 5.1 27.4	0.0 0.0 0.6 1.9 0.9 365.0 235.5 0.0 113.7 0.0 3.2 8.4	0.0 0.0 0.5 0.3 5.1 362.4 242.8 0.2 86.9 0.0 4.7 19.3	0.0 0.0 0.5 2.0 5.1 375.4 242.7 0.2 101.9 0.0 3.3 24.3	0.0 0.0 0.5 3.4 5.1 380.6 243.8 0.2 104.9 0.0 3.3 25.3
Other Non Current Assets Cash & Cash equivalents Other current assets Total Assets Shareholders Equity Minorities Equity Non Current Financial Debt Deferred Tax Liabilities Other Non Current Liabilities Current Financial Debt Other Current Liabilities Total Equity & Liabilities GROWTH & MARGINS	0.0 0.2 0.4 1.5 364.3 228.7 0.0 94.2 0.0 0.1 37.6 3.7 364.3	0.0 0.0 0.6 0.2 2.9 362.9 235.1 0.0 89.5 0.0 5.1 27.4 5.8 362.9	0.0 0.0 0.6 1.9 0.9 365.0 235.5 0.0 113.7 0.0 3.2 8.4 4.2 365.0	0.0 0.0 0.5 0.3 5.1 362.4 242.8 0.2 86.9 0.0 4.7 19.3 8.6 362.4	0.0 0.0 0.5 2.0 5.1 375.4 242.7 0.2 101.9 0.0 3.3 24.3 3.1 375.4	0.0 0.0 0.5 3.4 5.1 380.6 243.8 0.2 104.9 0.0 3.3 25.3 3.2 380.6
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Vastned Retail Belgium: Summar	y tables					
RATIOS	12/2011	12/2012	12/2013	12/2014	12/2015e	12/2016e
Net Debt/Equity	0.6	0.5	0.5	0.4	0.5	0.5
Net Debt/EBITDA	7.2	6.3	6.5	5.8	7.4	7.3
Interest cover (EBITDA/Fin.interest)	3.5	3.6	3.8	4.4	4.7	4.5
Total Debt/Total Assets	37.2%	35.2%	35.5%	33.0%	35.3%	35.9%
LTV	36.9%	33.1%	34.2%	31.4%	34.4%	35.0%
Cash Flow from Operations/Capex	1.7	-2.4	5.0	-1.7	1.0	5.7
ROE	5.6%	5.7%	5.7%	5.1%	5.3%	5.5%
ROCE	5.3%	5.2%	5.1%	5.1%	4.6%	4.6%
WACC	6.3%	6.3%	6.3%	6.3%	6.3%	6.3%
ROCE/WACC	0.8	0.8	0.8	0.8	0.7	0.7
Payout ratio	35.4%	71.3%	110.4%	67.4%	94.5%	94.7%
PER SHARE DATA (EUR)**	12/2011	12/2012	12/2013	12/2014	12/2015e	12/2016e
Average diluted number of shares	5.1	5.1	5.1	5.1	5.1	5.1
Diluted Number of shares end of period	5.1	5.1	5.1	5.1	5.1	5.1
EPS (reported)	7.15	3.68	2.40	4.03	2.70	2.77
EPS (adj.)	2.53	2.64	2.63	2.46	2.56	2.63
DPS	2.53	2.62	2.65	2.72	2.56	2.63
IFRS NAV	45.04	46.29	46.37	47.84	47.82	48.04
EPRA NAV	46.03	47.61	47.08	48.71	48.40	48.62
EPRA NNNAV	45.04	46.29	46.37	47.81	47.79	48.01
PORTFOLIO VEV FIGURES	40/0044	40/0040	40/0040	40/0044	40/0045-	40/0040-
PORTFOLIO KEY FIGURES	12/2011	12/2012	12/2013	12/2014	12/2015e	12/2016e
Occupancy Rate	98.8%	96.6%	97.3%	97.3%	97.3%	97.3%
Portfolio Yield	5.9%	5.9%	5.9%	5.9%	5.9%	5.9%
Portfolio Yield on Full Occupancy	6.1%	6.1%	6.1%	6.1%	6.1%	6.1%
Average length of leases (end of contract) Average length of leases (first break)						
Average length of leases (first break)						
VALUATION	12/2011	12/2012	12/2013	12/2014	12/2015e	12/2016e
Premium/(discount) to NAV	(0.1%)	2.8%	13.0%	21.2%	20.2%	19.7%
Premium/(discount) to EPRA NAV	(2.3%)	(0.0%)	11.3%	19.0%	18.8%	18.3%
P/E (adj.)	17.8	18.0	19.9	23.6	22.5	21.9
EV/Earnings adj.	28.0	26.7	28.9	31.9	31.9	31.3
EV/EBITDA	19.8	19.3	20.9	21.8	24.7	24.1
EV AND MKT CAP (EURm)	12/2011	12/2012	12/2013	12/2014	12/2015e	12/2016e
Price* (EUR)	45.0	47.6	52.4	58.0	57.5	57.5
Outstanding number of shares for main stock	5.1	5.1	5.1	5.1	5.1	5.1
Total Market Cap	228.4	241.7	266.1	294.4	292.0	292.0
Net Debt	131.4	116.7	120.3	105.8	124.2	126.8
o/w Cash & Marketable Securities	-0.4	-0.2	-1.9	-0.3	-2.0	-3.4
o/w Gross Debt (+)	131.8	116.9	122.1	106.2	126.2	130.2
Other EV components	0.0	0.0	0.0	-1.0	-2.0	-2.0
Enterprise Value (EV adj.)	359.8	358.4	386.4	399.2	414.2	416.8

Sector: Real Estate/Real estate

Company Description: Vastned Retail Belgium is a Belgian RREC (=GVV/SIR) that invests solely in Belgian retail premises. The portfolio has a fair value of almost EUR 356.5m, breaking down into 32% retail warehouses and 68% inner-city shops with a strong geographical concentration in Flanders (71%) while a smaller stake is invested in Brussels (14%) and Wallonia (16%). 65.5% of the shares are controlled by the Dutch REIT Vastned Retail NV.

Price (in local currency): Fiscal year end price for Historical Years and Current Price for current and forecasted years

^{**}EPS (adj.) diluted= Net Profit (adj.)/Avg DIL. Ord. (+ Ord. equivalent) Shs. EPS (reported) = Net Profit reported/Avg DIL. Ord. (+ Ord. equivalent) Shs



ESN Recommendation System

The ESN Recommendation System is **Absolute**. It means that each stock is rated on the basis of a **total return**, measured by the upside potential (including dividends and capital reimbursement) over a **12 month time horizon**.

The ESN spectrum of recommendations (or ratings) for each stock comprises 5 categories: Buy, Accumulate (or Add), Hold, Reduce and Sell (in short: B, A, H, R, S).

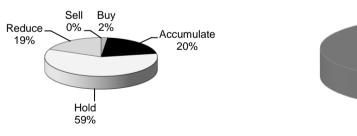
Furthermore, in specific cases and for a limited period of time, the analysts are allowed to rate the stocks as **Rating Suspended (RS)** or **Not Rated (NR)**, as explained below.

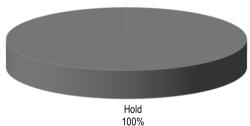
Meaning of each recommendation or rating:

- Buy: the stock is expected to generate total return of over 20% during the next 12 months time horizon
- Accumulate: the stock is expected to generate total return of 10% to 20% during the next 12 months time horizon
- Hold: the stock is expected to generate total return of 0% to 10% during the next 12 months time horizon.
- Reduce: the stock is expected to generate total return of 0% to -10% during the next 12 months time horizon
- Sell: the stock is expected to generate total return under -10% during the next 12 months time horizon
- Rating Suspended: the rating is suspended due to a capital operation (takeover bid, SPO, ...) where the issuer of the document (a partner of ESN) or a related party of the issuer is or could be involved or to a change of analyst covering the stock
- Not Rated: there is no rating for a company being floated (IPO) by the issuer of the document (a partner of ESN) or a related party of the issuer

Bank Degroof Ratings Breakdown

Bank Degroof Ratings Breakdown for companies with conflicts of interest





History of ESN Recommendation System

Since 18 October 2004, the Members of ESN are using an Absolute Recommendation System (before was a Relative Rec. System) to rate any single stock under coverage.

Since 4 August 2008, the ESN Rec. System has been amended as follow.

- Time horizon changed to 12 months (it was 6 months)
- Recommendations Total Return Range changed as below:





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Quentin De Decker	+32 2 287 92 87		
		Equity brokerage	
		John Paladino	+32 2 287 96 40
		Tanguy del Marmol	+32 2 287 96 13
Institutional & corporate bo	nd desk	Frederic Lebrun	+32 2 287 96 84
Peter Deknopper	+32 2 287 91 22	Robin Podevyn	+32 2 287 91 82
Fabrice Faccenda	+32 2 287 91 81	Christian Saint-Jean	+32 2 287 97 80
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Tim Vercammen	+32 2 287 91 83		
Stéphane Everaerts	+32 2 287 97 75	Treasury desk	
		Alain Strapart	+32 2 287 95 16
		Jeroen De Keer	+32 2 287 97 71
Fund services		Equity research	
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Frederic Collett	+32 2 287 93 06	Bernard Hanssens	+32 2 287 96 89
		Bart Jooris, CFA	+32 2 287 92 79
		Dirk Peeters	+32 2 287 97 16

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Recommendation history for VASTNED RETAIL BELGIUM

Date	Recommendation	Target price	Price at change date
11-Feb-15	Reduce	50.00	57.50
19-Jan-15	Hold	57.00	56.11
9-Jan-15	Hold	59.00	57.10
12-Feb-13	Hold	52.50	49.90
8-Aug-12	Hold	50.00	49.12
31-Jul-12	Reduce	49.00	50.45

Source: Factset & ESN, price data adjusted for stock splits.

This chart shows Bank Degroof continuing coverage of this stock; the current analyst may or may not have covered it over the entire period. Current analyst: Dirk Peeters (since 01/09/2013)



Bank Degroof acts as liquidity provider for:

Aedifica, Atenor, Banimmo, Bois Sauvage, Connect Group, D'Ieteren, Eckert-Ziegler, Elia, FNG Group, Gimv, Greenyard Foods, Home Invest Belgium, Kinepolis, Leasinvest Real Estate, Luxempart, Montea, Realco, Resilux, Roularta, Sapec, Ter Beke, Van de Velde and Vastned Retail Belgium.

Bank Degroof holds a significant stake in:

Fountain.

Bank Degroof board members and employees hold mandates in the following listed companies:

Aedifica, Atenor Group, Barco, Brederode, Cofinimmo, D'leteren, Elia, Floridienne, Sapec, Sipef, Ter Beke and Zetes.

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